



3<sup>rd</sup> August 2006

**To whom it may concern**

Re. Fanshawe

Darryl Trott, a Principal of Fanshawe, 16-18 Hatton Garden, assisted us with evaluating the costs associated with our office move from 50 Cannon Street (4,500 s.f.) to 75 King William Street. (15,600 s.f.) This included work on an aborted proposal to move to 10 Arthur Street (10,000 s.f.).

He provided us with both rough and detailed costings and his estimates proved to be very accurate when compared with the actual costs. He also helped us understand the fit out process and closely monitored the expenditure on our behalf. He made a professional and constructive contribution at all stages of the project and tolerated the frustrations of dealing with difficult client demands.

I am happy to commend Darryl to others considering using Fanshawe in a similar role.

Yours faithfully

Brian Matthews  
Finance Director